



# RESULTS Backup & Business Continuity

Keep your business UP and running.

Backup and business continuity are an important part of the risk management life cycle of a company's processes, and operations. SMBs have a new focus on Business Continuity Management and a big part of that is maintaining the integrity and availability of a company's data.

RESULTS Backup & Business Continuity enables the restoration of critical services if a business or one of its service providers falls victim to a destructive cyber attack, weather event, hardware failure, human error or other disruption.

This solution provides everything your SMB needs to restore functionality and reduce downtime dramatically:

- » Backup your data as frequently as every hour
- » Restore entire servers in hours, not days
- » Multiple data recovery options
- » Ransomware detection
- » Mitigate compliance and regulatory concerns



RESULTS successfully completes the AICPA's SSAE 18 SOC 2, Type 1 compliance audit annually. This is the gold standard for the validation of a service organization's operations and procedures. RESULTS is audited in nine specific areas including all aspects of data and physical security, data backup, network monitoring, change management and systems maintenance.

## What people are saying...

*"Results Technology is a valued member of the Citizens Bank's Information Technology team. They are professional and willing to help solve the wide array of issues that come about when you have people using technology. Their knowledge and ability to help with the complex and simple questions is appreciated!"*

*Debbie Bradley, Vice President  
Citizens Bank, Butler, Missouri*

*"We love to work with Results and have for the many years that they have functioned as our IT partner. We cannot thank them enough for their excellent and timely responses to what we need."*

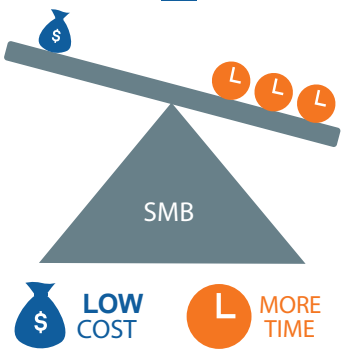
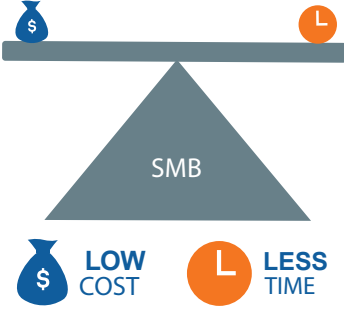
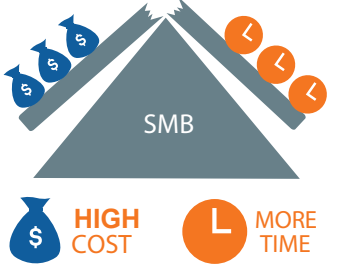
*Christopher Wyche, VP of Facilities,  
Operations, & Technology  
National WWI Museum & Memorial*

*"RESULTS Technology has been a huge help with our bank by always responding back to us in a timely matter and helping us with our IT questions and situations. RESULTS Technology has been an awesome resource to have for us when we need help. Thank you sales, techs, and engineers for all your help and support!"*

*Brok Rhoades, Loan Officer  
Bank of Burlington,  
Burlington, Colorado*

# RESULTS Backup & Business Continuity

## Keep your business up and running.

	TRADITIONAL BACKUP CHEAP + TIME CONSUMING	RESULTS BACKUP & BUSINESS CONTINUITY AFFORDABLE + AUTOMATED	HIGH AVAILABILITY EXPENSIVE + COMPLICATED
	 <p>SMB</p> <p>LOW COST MORE TIME</p>	 <p>SMB</p> <p>LOW COST LESS TIME</p>	<p>Not Built for SMBs</p>  <p>SMB</p> <p>HIGH COST MORE TIME</p>
SOLUTION COST	\$ No business continuity component—limited to backup only.	\$ \$ One vendor, One Bill Backup, Restore, Virtualize	\$ \$ \$ Significant Hardware Investment Too expensive for SMBs
SETUP AND CONFIGURATION	L + \$ Multi-vendor solution	L All-in-one solution (software, hardware, and cloud)	L L L + \$ \$ Multi-vendor, multi-location solution
RECOVERY TIME	L L L L L Downtime and high failure rate during restore	L Downtime last seconds or minutes	L L + \$ \$ Redundant production system but if a major outage occurs you still require backup and testing
TESTING	L L L L L Manual testing	L Automated Backup Verification (at the time of backup)	

Compare backup solutions. RESULTS Backup & Business Continuity Solution is a safe, reliable and cost-effective alternative that is perfect for SMBs. Here's what it includes...

- » **Data Protection On-Premises and in our Private Data Center:**  
Every restore point of your system is stored both locally and in a secure, SSAE18 Certified Private Data Center.
- » **Ransomware Detection & Recovery:**  
Backups are stored in a secure location and scanned to ensure no ransomware is present. If you fall victim to ransomware, you can simply 'turn back the clock' to a restore point before the attack happened.
- » **Restore Critical Data Quickly:**  
Should you experience a server failure, RESULTS can have your environment and data recreated in hours, not days, from your local device or the Private Data Center.
- » **Automated Verification:**  
Every backup is scanned to make sure it is intact, free from ransomware, and recoverable. Visual proof in the form of a screenshot and backup verification gives you peace-of-mind that your data has been successfully backed-up.
- » **Compare restore points:**  
No need to guess when data was deleted, added, or modified. Restore points allow you to see that information automatically.
- » **Optional Services:** Local and Remote Disaster Recovery Testing

